



Eight in Six

The most successful members are typically in the most balanced chapters. Did you know that if we could build chapters with eight members in each of the six Contact Spheres, chapters would be 48 thriving members? Your Contact Sphere provides 50-60% of your referrals.

Contact Sphere
Key Categories
Supporting Categories
Additional Categories

	Personal Services	Marketing Services	Business Services	Real Estate	Trades	Health & Wellness
Key Categories	Photographer _____ Travel Agent _____ Caterer _____ Event Planner _____	Digital Marketing _____ Graphic Designer _____ Mktg Consultant _____ Promotional Prod _____	Financial Advisor _____ Accounting Svs _____ Banking Services _____ IT Services _____	Residential Agent _____ Mortgages _____ P & C Insurance _____ Cleaning Service _____	Builder/GC _____ HVAC _____ Painter _____ Electrician _____	Chiropractor _____ Massage Therapist _____ General Dentist _____ Supplements _____
Supporting Categories	Gifts _____ Florist _____ Event Venue _____ Baker _____	Printer _____ Sign Company _____ Media Services _____ Print Advertising _____	Commercial Ins _____ Business Law _____ Telecom _____ Health Insurance _____	Security Systems _____ Real Estate Law _____ Title Services _____ Inspector _____	Plumbing _____ Interior Decorator _____ Landscape Svcs _____ Flooring _____	Alt Wellness _____ Cosmetic/Skin care _____ Fine Jewelry _____ Supplemental Ins _____
Additional Categories	Wine Merchant _____ Event Manager _____ DJ _____ Hotel _____	Copywriter/Writer _____ Videographer _____ Radio Advertising _____ Embroidery _____	Credit Card _____ Business Consultg _____ Office Machines _____ Employment _____	Property Mngment _____ Pest Control _____ Carpet Cleaning _____ Moving Company _____	Roofing & Gutters _____ Renovations _____ Building Materials _____ Windows/Doors _____	Clothing/Accessory _____ Personal Trainer _____ Eye Care _____ Acupuncture _____